

Message Text

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PAGE 01 BUENOS 06277 172121Z

64

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 H-02 SP-02

L-03 /050 W

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R 171931Z SEP 75

FM AMEMBASSY BUENOS AIRES

TO SECSTATE WASHDC 2767

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E.O. 11652: N/A

TAGS: EAIR, AR

SUBJECT: CIVAIR--US/GOA TALKS

REF: BUENOS AIRES 6171

1. FOLLOWING ARE COMMENTS ON GOA DISCUSSION POINTS SET FORTH IN NOTE OF SEPT. 9, KEYED TO LETTERED SUBPARAGRAPHS IN PARA 2, REFTEL. (THESE COMMENTS REFLECT EMBASSY AND US CARRIER OPINION BUT WE HAVE NOT YET SOUGHT TO CLARIFY POINTS DIRECT WITH GOA IN ORDER AVOID BEING DRAWN IN TO POLICY DISCUSSION WITHOUT INSTRUCTIONS.)

A) TRAFFIC RIGHTS--FIRST SENTENCE EXPRESSES GOA DESIRE FOR FREQUENCY PARITY, BUT AS REPORTED AFTER EMBASSY & FONOFF CONVERSATIONS EARLY THIS YEAR, THIS IS NEGOTIABLE. SECOND SENTENCE OF A) REGARDING "NON-SCHEDULED SERVICES" APPARENTLY REFERS ONLY TO ALL-CARGO SERVICES. IN OTHER WORDS, WE BELIEVE GOA IS SUGGESTING THAT "NON-SCHEDULED " CARGO SERVICES BY PAN AM SHOULD BE BALANCED AGAINST THOSE PROVIDED BY ENTRE RIOS AND TRANSPORTES RIO PLATENSES.

B) REGIONAL TRAFFIC--AS EMBASSY SEES IT, THE REFERENCE IN SECOND SENTENCE THAT SUCH TRAFFIC "MAY BE A SUBJECT FOR NEGOTIATION" GIVES SOME LEEWAY FOR DISCUSSION OF BRANIFF'S FIFTH FREQUENCY TRAFFIC.

C) DURATION AND PRECEDENTS--WE INCLINED BELIEVE FIRST SENTENCE IS INTENDED TO EXPRESS GOA INTEREST IN AVOIDING PIT-

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PAGE 02 BUENOS 06277 172121Z

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FALLS AND PROBLEMS OF EARLIER NEGOTIATIONS BUT THEY MAY ALSO HAVE IN MIND THAT THEIR CO-TERMINAL RIGHTS TO MIAMI SHOULD NO LONGER BE NEGOTIABLE. GOA DELEGATION MAY HAVE TO BE SET STRAIGHT ON THIS SCORE. WITH RESPECT TO DURATION, EMBASSY REPEATEDLY STRESSED DURING EARLY 1974 DISCUSSIONS, THAT US DID NOT CONSIDER BILATERAL TALKS WORTHWHILE UNLESS AGREEMENT FOR AT LEAST TWO YEARS WAS REACHED. THIS WAS UNDERSTOOD AND ACKNOWLEDGED BY GOA REP AT THAT TIME. NEVERTHELESS, WITH CHANGED MARKET SITUATION, PERHAPS RENEW-ABLE ONE-YEAR AGREEMENT OR UNDERSTANDING MIGHT NOW BE ALSO IN LINE WITH US INTERESTS.

D) WIDE-BODIED AIRCRAFT--NO COMMENT.

E) PACKAGE OF POINTS TO BE SERVED--THIS COULD BE AN ATTEMPT TO RECONCILE GOA IDEAS OF ROUTE PARITY WITH US CONCEPTS OF ROUTE FLEXIBILITY. IT NEEDS CLARIFICATION AND DISCUSSION WITH DNTAC BUT EMBASSY, AS STATED ABOVE, HAS NOT YET ASKED QUESTIONS OF DNTAC.

F) CHARTERS--NO COMMENT. THIS SEEMS TO LEAVE CHARTERS WIDE-OPEN TO NEGOTIATIONS AND THE POSSIBILITY OF PERSUADING THE GOA TO MODIFY OR TERMINATE ITS "DISPOSICION 41/74" (B.A. A-364 OF NOV. 17, 1974).

2. ACTION REQUESTED: PLEASE ADVISE WHETHER DEPT. WISHES US TO SEEK CLARIFICATION ANY OF THESE POINTS WITH FON OFF AND DNTAC. THIS COULD LEAD TO SUBSTANTIVE DISCUSSION WHICH, AS MATTER OF TACTICS, MIGHT NOT BE DESIRABLE AT THIS POINT. ON THE OTHER HAND, STRONGLY RECOMMEND EMBASSY BE GIVEN LIST OF POINTS IN WHICH US INTERESTED TO BE PASSED TO GOA.

3. EMBASSY DOES NOT YET HAVE OFFICIAL WORD, BUT WE UNDERSTAND FROM DNTAC DIRECTOR GONZALES THAT GOA LIKELY SUGGEST POSTPONEMENT OF TALKS ONE WEEK TO NOV. 3. THEY HAVE CONFERENCE OR SEMINAR ON CIVIL AIR LAW TAKING PLACE B.A. THE WEEK OF OCT. 27.
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Disposition Case Number: n/a
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